



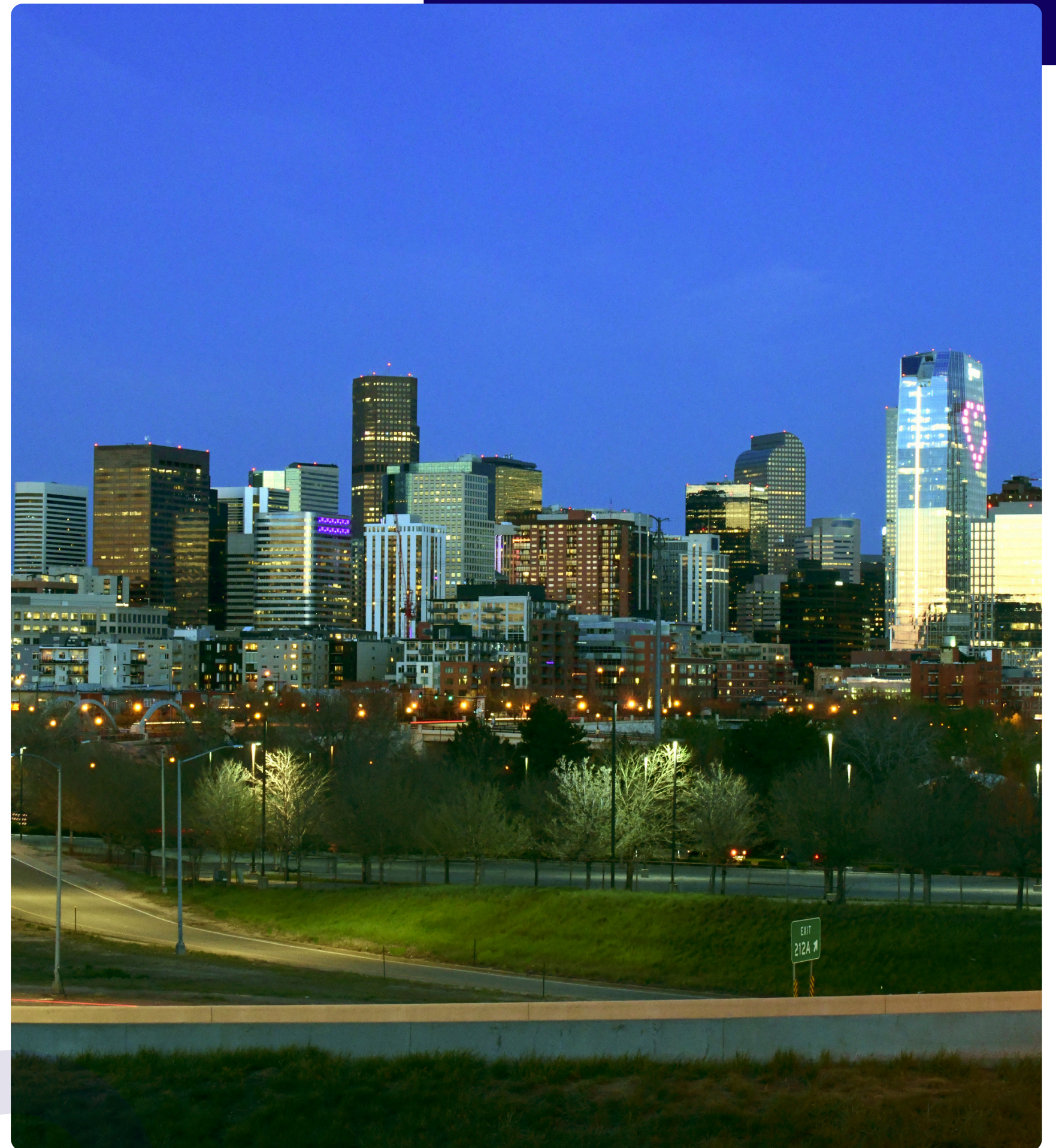
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# **7e Investments Automates Loan Management Process with Domain 6 Debt Management Accelerator and Microsoft Dynamics 365 ERP**

[www.domain6inc.com](http://www.domain6inc.com)

[www.7einvestments.com](http://www.7einvestments.com)







# At a Glance

7e Investments is a Virginia-based private real estate investment firm. With a portfolio valued at **over \$50 million**, 7e Investments is recognized for its expertise in sourcing and analyzing mortgage assets across the U.S. market. As their business expanded, the company wanted to improve its debt management and financial operations efficiency.

## → Key Metrics

600+

deals managed

\$100M

deal valuation

40+

states across the U.S.



# Key Challenges →

Disconnected systems and manual process hindered their ability to scale efficiently.

## Fragmented Systems

Two separate systems for managing loans and accounting led to inefficiencies and double data entry.

## Limited Systems

Due to the size of the company's portfolio and SEC auditing requirements, their prior accounting system was no longer a viable option. The company was looking for a more robust and efficient system.

## Manual Processes

Internal departments were working in different systems which did not talk to each other and led to inefficiencies, and manual processes.







## Solutions Search

Microsoft D365 F&O | Debt Management Accelerator by D6

7e Investments needed a robust, scalable solution that would integrate seamlessly into their existing Microsoft ecosystem and allow them to manage finance operations and automate key processes. **Microsoft Dynamics 365 ERP** was the perfect option. The company's need to fulfill their specific debt management requirements led them to discovering Domain 6's solution for loans management, built on top of D365 ERP –**Debt Management Accelerator**.

## Benefits Realized

### Process Automation

The new system automated previously manual tasks like handling amortization tables, toggling loan statuses, and managing nonperforming loans.

### Scalability

By centralizing loan management and accounting within a single ERP system, 7e is now positioned to handle a larger loan portfolio without adding administrative burdens.

### Efficiency Gains

Manual data entry was drastically reduced, freeing up staff time for higher-value activities. Automated loan stages and associated tasks also optimized the overall process.

### Enhanced Reporting

With Dynamics 365's robust reporting capabilities, 7e is now able to generate insights more efficiently and is exploring the use of tools like Power BI to further streamline their reporting.





# Power of Domain 6 as a Partner

## 01 Rapid Deployment

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Despite 7e's complex requirements, Domain 6 Rapid Implementation approach allowed for quick and smooth Debt Management Accelerator enablement, leaving extra time for unique customizations required. Seamless integration with D365 ERP ensured minimal business disruption.

## 02 Strong Industry Expertise

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Domain 6 Real Estate Industry Expertise helped 7e Investments identify the necessary process changes and build a strong foundation for future scalability and growth.

## 03 Ongoing Support and Optimization

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As 7e continues to grow, they work closely with Domain 6 on small customizations and further automation, ensuring that their ERP system evolves with their business needs.





# Future Outlook

7e Investments is looking ahead to future enhancements and growth, with a strong focus on leveraging the full capabilities of Microsoft Dynamics 365 ERP:

**Gradual Expansion:** 7e plans to continue scaling operations gradually, automating additional processes, and further integrating tools such as Power BI for enhanced business intelligence and reporting.

**Microsoft Copilot:** They are considering the integration of Microsoft Copilot to explore AI-driven automation for deeper process optimization and more proactive decision-making.



**Experiencing similar challenges?**

Contact us to schedule your discovery call:  
[sales@domain6inc.com](mailto:sales@domain6inc.com) | [www.domain6inc.com](http://www.domain6inc.com)